SIL/UAIS/EX. Auditor/2019



# Tender Documents For Selection of External Auditor for Universal Accident Insurance Scheme

Mr. Nadeem Akhter-Sindh Insurance Ltd Head of Procurement Committee

Mr. Farhan Naseem Siddiqui-Sindh Insurance Ltd Member-Procurement Committee

Col ( R ) Shahzad Begg-Sindh Bank Ltd. Member-Procurement Committee

# Contents

DEFINITIONS			
1	REQUEST FOR ROPOSALS	2	
2 I	LETTER OF INVITATION:	3	
3.	INSTRUCTION FOR PREPARING BIDS	3	
3.1	Cost of Proposals	3	
3.2	Language of Proposals	3	
3.3	Proposal Currencies	4	
3.4	Proposal Validity	4	
3.5	Response Time	4	
3.6	Extension of Time Period for Submission of Proposals	4	
3.7	Clarification of Proposal Documents	4	
3.8	Late Proposals	4	
3.9	Withdrawal of Proposals	4	
3.10	Cancellation of Proposal Process	5	
3.11	Bid Security	5	
3.12	Performance Security	5	
4	TERMS OF REFERENCE	6	
5	EVALUATION CRITERIA	7	
6	TECHNICAL PROPOSAL	8	
7	FINANCIAL PROPOSAL	10	
8	AWARD OF CONTRACT	11	
8.1	Award of Contract	11	
8.1.1	Award Criteria	11	
8.1.2	SIL's Right to Accept Any Proposal and to reject any or all Proposals	11	
8.1.3	Notification of Award	11	
8.1.4	Signing of Contract	11	
8.1.5	General Conditions of Contract	11	
8.1.6	Special Conditions of Contract	11	
8.1.7	Intellectual Property Rights		
		11	
8.1.8	Professional Liability of External Auditor	12	
8.1.9	Redressal of Grievances & Settlements of Disputes	12	
8.1.10	-	12	
9	CONDITIONS OF CONTRACT	13	
9.1	Definitions	13	

9.2 9.3	Law Governing Contract Notice	13 13
9.4	Authorized Representative	13
9.5	Taxes and Duties	14
9.6	Effectiveness of Contract	14
9.7	Expiration of Contract	14
9.8	Modifications or Variations	14
9.9	Force Majeure	14
9.10	No Breach of Contract	
0.11		14
9.11	Extension of Time	14
9.12	Termination	
9.12.1	Termination by SII	14 14
9.12.1 9.12.2	Termination by SIL Termination by the CA Firm	14 15
9.12.2	Payment upon Termination	15
9.13 9.14	Good Faith	15
9.14	Settlement of Disputes	15
9.15.1	Amicable Settlement	15
9.15.2	Arbitration	15
		16
9.15.3	Data Ownership	16
9.15.4	Obligations of the External Auditor	16
9.15.5	Conflict of Interest	16
9.15.6	Confidentiality	
		16
9.15.7	Special Conditions of Contract	16
9.15.8	Payment	16
9.15.9	Price	16
Annexu	re "A" – Format for Financial Proposal	17
Annexu	re "B" – Bid Form	18
Annexu	re "C" -Bid Security Form	19
Annexu	re "D"- Performance Security Form	20
Annexu	re "E"- Schedule of Availability, Submission & Opening of Bids	21
Annexu	re "F"-Non-Disclosure Agreement	22

# DEFINITIONS

"Calendar Days" means days including all holidays;

#### "Conflict of Interest" means -

- (i) where a contractor, supplier or consultant provides, or could provide, or could be perceived as providing biased professional advice to Sindh Insurance Limited (SIL) to obtain an undue benefit for himself or those affiliated with him;
- (ii) receiving or giving any remuneration directly or indirectly in connection with the assignment except as provided in the contract;
- (iii) any engagement in consulting or other procurement activities of a consultant or service provider that conflicts with his role or relationship with the SIL under the contract;
- (iv) where an official of SIL engaged in the procurement process has a financial or economic interest in the outcome of the process of procurement, in a direct or an indirect manner;

"Consultant" means a professional who can study, design, organize, evaluate and manage projects or assess, evaluate and provide specialist advice or give technical assistance for making or drafting policies, institutional reforms and includes private entities, consulting firms, legal advisors, engineering firms, construction managers, management firms, procurement agents, inspection agents, auditors, international and multinational organizations, investment and merchant banks, universities, research institutions, government agencies, nongovernmental organizations, and individuals;

"Consulting Services" means services of an advisory and intellectual nature provided by consultants using their professional skills to study, design, organize, and manage projects, encompassing multiple activities and disciplines, including the crafting of sector policies and institutional reforms, specialist advice, legal advice and integrated solutions, change management and financial advisory services, planning and engineering studies, and architectural design services, supervision, social and environmental assessments, technical assistance, and program implementation;

"Contract" means an agreement enforceable by law to provide consultancy services and includes General and Special Conditions & Specifications;

#### "Audit Firm"

As defined in Chartered Accountants Ordinance, 1961 (x of 1961) means a person who is a member of the Institute

"GoS" means the Government of Sindh, Finance Department;

"SIL" means Sindh Insurance Limited;

"Services" means any object of procurement other than goods or works, and includes consultancy services;

# **1.1 Introduction**

Sindh Insurance Limited ("SIL") was incorporated in Pakistan on December 26, 2013 as a limited company and was granted insurance license by Securities & Exchange Commission of Pakistan on August 6<sup>th</sup>, 2014 whereas it commenced business in September 2014. The Government of Sindh, through its Finance Department owns 100% ordinary shares of SIL.

Government of Sindh & Sindh Insurance Limited have entered into an agreement "Universal Accident Insurance Scheme (UAIS)" having annual premium of Rs. 3.0 billion to provide accidental coverage to the citizens of Sindh from the age of 18 and above.

Objective of the Audit of UAIS is to express an independent professional opinion and to ensure that the funds granted for the project have been used for their intended purpose. Scope of audit provided in TORs of this specific audit.

#### **1.2 Evaluation of Proposals**

Proposals received shall be ranked according to their combined technical and financial score as detailed below. <u>Evaluation of Bids shall be under Single Stage – Two</u> Envelope Procedure specified as per SPPRA Rule 42.

Bidding will be the primary criteria for selection, only IPs qualifying as per Technical Evaluation will be eligible for evaluation of their respective financial proposals.

**Technical Proposal** (section 6) and **Financial Proposal** (section 7) shall be submitted in two separate sealed envelopes marked as **"Technical Proposal"** and **"Financial Proposal"** within the time period specified in Section 3.5.

# **1.3 Discussions Prior to Evaluation**

If required, prior to evaluation of the Technical and Financial Proposals, SIL may, within 7 days of opening of the Technical and Financial Proposals, call upon any of the Interested Parties to discuss or to ask for clarification about any information contained in the Proposal submitted by them.

Regards,

Incharge Administration Sindh Insurance Ltd

# 2- LETTER OF INVITATION

NIB for "Selection of External Auditors" were hoisted on Sindh Public Procurement Regulatory Authority's ("Authority") website & SIL's website in accordance with Rules 17 of Sindh Public Procurement Rules 2010(Amended-2013)

Technical and Financial Proposals ('Proposals') are invited from the Interested Parties ('IPs') in accordance with the requirements of this document on the following address:

#### Address

SINDH INSURANCE LTD, Head Office 1st Floor Imperial Court Building, Dr. Zia Uddin Ahmed Road Karachi 75600 Phone No.35640715-17

Technical and Financial Proposals ('Proposals') are invited from the Interested Chartered Accountancy (CA) firms engaged in rendering professional services of acting as external auditors and who meet the following criteria:

- 1. The (CA) firms should be compliant with the International Federation of Accountants (IFAC) Guidelines on Code of Ethics, as applicable in Pakistan.
- 2. The firm should be registered with ICAP and have satisfactory QCR rating.
- 3. The (CA) firm should fall under panel of auditor's category "A" maintained by SECP for the purposes of audit of insurance companies.
- 4. Registered with FBR & SRB is mandatory.
- 5. No blacklisted and firms in litigation

# **3-** INSTRUCTION FOR PREPARING BIDS

#### 3.1- Cost of Proposals

The IPs shall bear all the costs associated with the preparation and submission of the proposals and SIL shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the proposal process.

#### **3.2 - Language of Proposals**

The proposals prepared by the IPs as well as all correspondence and documents exchanged by the IPs and SIL should be written in the English language.

# **3.3 - Proposal Currencies**

For the purpose of comparison of proposals, the fee/costs are to be quoted in local currency i.e.Pakistan Rupee.

# 3.4 - Proposal Validity

Proposals shall remain valid for a period of ninety days (90 days) from the date of submission of the proposal.

#### **3.5- Response Time**

Interested Parties are required to submit their Proposals within fifteen (15) calendar days from the date the advertisement hoisted on SPPRA & SIL's websites for 'Request for Proposals'. Proposals must be delivered 9by post or by hand) to SIL at the address given in Section 2 above.

# 3.5.1-Submission and Opening of Proposal

•	Submission of Proposals	As per advertisement hoisted

• Opening of Technical Proposal As per advertisement hoisted

#### 3.6 - Extension of Time Period for Submission of Proposals

SIL may extend the deadline for submission of proposals only, if one or all of the following condition exist;

• If SIL is convinced that such extraordinary circumstances have arisen owing to law and order situation or a natural calamity that the deadline should be extended.

# 3.7 - Clarification of Proposal Documents

An Interested Party, who has obtained proposal documents, may request for clarification of contents of the tender document in writing and SIL shall respond to such queries in writing within three(3) calendar days, provided they are received at least Five (5) calendar days prior to the date of opening of proposal.

It should be noted that any clarification to any query by an Interested Party shall also be communicated to all other parties, who have obtained the proposal documents.

#### 3.8 - Late Proposals

Any bid received by SIL after the deadline for submission of proposals prescribed by SIL pursuant to Section 3.5 above will be rejected and returned un-opened to the concerned party. The rejection of proposals received after the deadline for submission shall apply regardless of any reason whatsoever for such delayed receipt.

#### **3.9 - Withdrawal of Proposals**

Any party may withdraw its Technical and Financial Proposals after it has submitted a written Withdrawal Notice, duly signed by its authorized representative, and shall include a copy of the authorization. Provided that, written notice of Withdrawal, shall be received by SIL prior to the opening of proposals. No proposal shall be withdrawn in the interval between the opening of bids and the expiration of the period of bid validity specified in ITC section. 4

# 3.10 - Cancellation of Proposal Process

- a. SIL may cancel the bidding process at any time prior to the acceptance of a bid or proposal;
- b. SIL shall incur no liability towards the Interested Parties, solely by virtue of its invoking powers in Para a above;
- c. Intimation of the cancellation of the proposal process shall be given promptly to all the parties;
- d. SIL shall, upon request by any of the Interested Parties, communicate to such party, grounds for the cancellation of bidding process, but is not required to justify such grounds;

# 3.11 – Bid Security

SIL shall require the Interested Parties to furnish Bid Security equal to 2% of the Financial Proposal. Bid Security shall be in the form of a pay order or demand draft or in the form of an Irrevocable Bank Guarantee issued by a commercial bank acceptable to SIL, which shall remain valid for a period of 28 days beyond the validity period for bids.

Bid Security shall be attached with the Financial Proposal. Bidders are also required to submit affidavit that the Bid Security has been attached with the Financial Proposal.

Any Bid not accompanied by Bid Security in acceptable form shall be rejected by SIL as non-responsive.

Bid security shall be released to the unsuccessful parties once the contract is signed with the successful party or the validity period has expired.

The bid security shall be forfeited:

- If an Interest Party withdraws its bid during the period of its validity specified on the Bid Form (Annexure B); or
- In the case of successful Chartered Accountancy firm, provided the party/parties fail to sign the contract accordingly or furnish performance security.

# **3.12** – Performance Security

Within 7 days of receipt of the notification of award from SIL, the successful Chartered Accountancy firm shall furnish to SIL Performance Security at the rate of 5% of the financial proposal which shall be valid for at least ninety (90) days beyond the date of completion of contract. Performance Security shall be in the form of a pay order or demand draft or an irrevocable bank guarantee issued by a commercial bank, acceptable to SIL.

Failure of the successful Bidder to comply with the requirement of signing of contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the bid security, in which event SIL may make the award to the next lowest evaluated Chartered Accountancy firm or call for new bids.

Performance Security form given in Annexure "D" of this document, shall not be completed by the Interested Parties at the time of bid submission as only the successful Chartered Accountancy firm will be required to provide Performance Security.Performance Security will be discharged by SIL and returned to the selected Chartered Accountancy firm not later than thirty (30) days following the date of successful completion of the firm's performance obligation under the Contract. 5

#### 4-TERMS OF REFERENCE (TOR)

# Sindh Insurance Limited ("SIL") intends to appoint External Auditors' ("Auditors") for specific Audit of Universal Accident Insurance Scheme (UAIS)

#### **Back Ground**

Sindh Insurance Limited (the Company) was incorporated under the Companies Ordinance, 1984, as a Public Limited Company on 20 December 2013 and obtained the certificate of commencement of business on 22 September 2014. All shares of the Company are held by Government of Sindh. The Company is engaged in the non-life insurance business comprising of fire, marine, motor, aviation, engineering, health and accident, transportation etc. The registered office and principal place of business of the Company is situated at 1st Floor, Imperial Court, Dr. Zia Uddin Ahmed Road, Karachi.

On 1<sup>st</sup> October 2016, "Government of Sindh" and "Sindh Insurance Limited" entered into an agreement of "Universal Accidental Insurance and Social Benefit Scheme" In this scheme, claim of Rs. 100,000/- along with social benefit of Rs. 10,000/- will be paid to beneficiary in case of accidental death of resident of Sindh occurs in geographical limits of Sindh province.

Expression of interest required from SECP's 'A' rated chartered accountants firms for verification of accounts and other detail maintained for the purpose of "Universal Accidental Insurance and Social Benefit Scheme".

#### **Terms of Reference for External Auditor**

Objective of audit of "Universal Accidental Insurance and Social Benefit Scheme" is to express an independent professional opinion and to ensure that the funds granted for the Project have been used for their intended purposes. This is the audit of scheme only and not the regulatory / statutory audit of Sindh Insurance Limited. External auditor will be appointed for the period of 3 years (from 1 October 2016 to 30 June 2017(9 months), 1 July 2017 to 30 June 2018(12months) and 1 July 2018 to 30 June 2019(12 months) which may be extendable upon mutual consent of both parties.

Objective of audit of Universal Accident Insurance Scheme (UAIS) of Sindh Insurance Ltd is to express an independent professional opinion and to ensure that either all the business activities have been carried out as per applicable laws and practices.

The procedures and other terms & conditions shall be set with the successful firm later on.

External auditor shall verify that

- Extracts of accounts have been properly prepared as per Actuarial advice/industry practice.
- Claims reconciliation (Paid, outstanding and IBNR) is prepared
- Payment of claims made as per agreed criteria in agreement.
- Verification of expenses as per Budget allocation in the agreement.
- Profit / Commission as per agreement.

#### **5- EVALUATION CRITERIA**

Criteria and point system for the evaluation are

No.   Marks     1   General Experience of Firm   10   0 to 5year   0     2   Experience of Firm for audit of (Govt/Semi Govt/autonomous body)   10   0 to 5year   0     3   Financial capability (worth) of Firm (Income Statement, Balance Sheet, Bank Statement of last three years.)   10   5 million to 7 million   0     4   Financial Volume of audited Accounts (Govt/Semi Govt/autonomous body).   10   5 million to 7 million   0     5   QCR (Quality control review)rating from ICAP   10   If No   0   4   6 loo 7 year   10     6   and financial services and conducting similar assignments with any department/ project of Sindh Govt.   10   If No   0   0   2 Nos   6     7   No of chartered Accountant with the Firm   10   Ino   2 Nos   6     8   b) having experience of volume of audited Accounts.   10   0 to 5year   0     8   b) having experience of volume of audited Accounts.   10   Ino   2 Nos   6     9   Graduate) (C.V must be attached) (Experience with the firm).   10   3 to 6 year   0   0   0 to 5 year   0	Eligibility Criteria of Firm						
1General Experience of Firm10 $6 \text{ to7 year}$ 72Experience of Firm for audit of (Govt/Semi Govt/autonomous body)10 $0 \text{ to 5 year}$ 103Financial capability (worth) of Firm (Income Statement, Balance Sheet, Bank Statement of last three years.)10 $Below 5 \text{ million}$ 04Financial Volume of audited Accounts (Govt/Semi Govt/autonomous body).10 $Below 4 \text{ billion}$ 04Financial Volume of audited Accounts (Govt/Semi Govt/autonomous body).10 $Below 4 \text{ billion}$ 05QCR (Quality control review)rating from ICAP.10If No06and financial services and conducting similar assignments with any department/ project of Sindh Govt.10If No07No of chartered Accountant with the Firm1010 $0 \text{ to 5 year}$ 08b) having experience of volume of audited Accounts.10 $0 \text{ to 5 year}$ 08b) having experience of volume of audited Accounts.10 $0 \text{ to 5 year}$ 09Key Personnel (Minimum 6 Nos (Experience with the firm).10 $0 \text{ to 2 year}$ 09Key Personnel (Minimum 6 Nos (Experience with the firm).10 $0 \text{ to 2 year}$ 09Key Personnel (Minimum 6 Nos (Experience with the firm).10 $0 \text{ to 2 year}$ 09Key Personnel (Minimum 6 Nos (Experience with the firm).10 $0 \text{ to 2 year}$ 0	of Marks	ail of M	Det		Marks	Description	
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	0 Marks 7 Marks				10	General Experience of Firm	1
2Experience of Firm for audit of (Govt/Semi Govt/autonomous body)10 $0 \text{ to 5 year}$ $4 \text{ billion to 7 million}$ 03Financial capability (worth) of Firm (Income Statement, Balance Sheet, Bank 		10					
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	0 Marks				10	Experience of Firm for audit of	2
3Financial capability (worth) of Firm (Income Statement, Balance Sheet, Bank Statement of last three years.)10Below 5 million 5 million to 7 million Above 7 million04Financial Volume of audited Accounts (Govt/Semi Govt/autonomous body).10 $\frac{10}{4}$ Below 4 billion $4$ billion to 7 billion Above 7 billion05QCR (Quality control review)rating from ICAP.10If No $10$ 06and financial services and conducting similar assignments with any department/ project of Sindh Govt.10If No $10$ 07No of chartered Accountant with the Firm1010 $1 No$ $0 to 5 year$ 108b) having experience of volume of audited Accounts.10 $0$ to 5 year $0$ 08b) having experience of volume of audited Accounts.10 $0$ to 2 year $0$ $0$ to 2 year $0$ 109Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).10 $0$ to 2 year $0$ $0$ to 2 year $0$ $0$ to 2 year $0$	7 Marks	7			10	-	2
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	10 Marks	10					
Income Statement of last three years.)   Above 7 million   10     4   Financial Volume of audited Accounts (Govt/Semi Govt/autonomous body).   10   Below 4 billion   0     5   QCR (Quality control review)rating from ICAP.   10   If No   0     6   and financial services and conducting similar assignments with any department/ project of Sindh Govt.   10   If No   0     7   No of chartered Accountant with the Firm   10   10   10   0     8   b) having experience of volume of audited Accounts.   10   10   0 to 5year   0     8   b) having experience of volume of audited Accounts.   10   10   0 to 5year   0     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).   10   3 to 6 year   10	0 Marks	0	Below 5 million			Financial capability (worth) of Firm	
4   Financial Volume of audited Accounts (Govt/Semi Govt/autonomous body).   10   Below 4 billion (4 billion to 7 billion Above 7 billion   0 (4 billion to 7 billion (Above 7 billion)   0 (4 billion to 7 billion)     5   QCR (Quality control review)rating from ICAP.   10   If No   0 (1f Yes)     6   and financial services and conducting similar assignments with any department/ project of Sindh Govt.   10   Issignments   0 (2 Nos)     7   No of chartered Accountant with the Firm   10   1 No   0 (2 Nos)   0 (6 to 7 year)     8   b) having experience of volume of audited Accounts.   10   10   Below 1 billion (1 billion to 4 billion)   10 (1 billion to 4 billion)     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).   10   10   3 to 6 year (2 Nos)   10 (2 Nos)	6 Marks	6			10	(Income Statement, Balance Sheet, Bank	3
4   Image: Construction of addition records of additing records of addition record	10 Marks	10	Above 7 million			Statement of last three years.)	
4   (Govt/Semi Govt/autonomous body).   10   4 billion to 7 billion Above 7 billion   6     5   QCR (Quality control review)rating from ICAP.   10   If No   0     6   and financial services and conducting similar assignments with any department/ project of Sindh Govt.   10   Less than 5   0     7   No of chartered Accountant with the Firm   10   1 No   0     7   No of chartered Accountant with the Firm   10   0 to 5 year   0     8   b) having experience of volume of audited Accounts.   10   0 to 5 year   0     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).   10   0 to 2 year   0     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached)   10   0 to 2 year   0     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached)   10   0 to 2 year   0     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached)   10   10   3 to 6 years   10	0 Marks	0	Below 4 billion			Financial Volume of audited Accounts	
5QCR (Quality control review)rating from ICAP.10If No06If AP.10If Yes106and financial services and conducting similar assignments with any department/ project of Sindh Govt.10Less than 507No of chartered Accountant with the Firm10101 No07Team Leader (C.V.must be attached) a) Experience10100 to 5 year08b) having experience of volume of audited Accounts.1010Below 1 billion09Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).100 to 2 year 009Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) Above 6 years103 to 6 year69Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).10103 to 6 year	6 Marks	6	4 billion to 7 billion		10		4
ICAP.   If Yes   If     Firms experience in handling accounting similar assignments with any department/ project of Sindh Govt.   10   assignments   0     7   No of chartered Accountant with the Firm   10   10   Above 5 assignments   10     8   Team Leader (C.V.must be attached) a) Experience   10   10   0 to 5 year   0     8   b) having experience of volume of audited Accounts.   10   10   10   10   10   6 to 7 year   6     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached)   10   10   3 to 6 year   0     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached)   10   3 to 6 year   6     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached)   10   3 to 6 year   6     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached)   10   3 to 6 year   6     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached)   10   3 to 6 year   6	10 Marks	10	Above 7 billion			(Gove Senii Gove autonomous body).	
Firms experience in handling accounting and financial services and conducting similar assignments with any department/ project of Sindh Govt.10Less than 5 assignments07No of chartered Accountant with the Firm101 No07No of chartered Accountant with the Firm101 No08100 to 5year09Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).100 to 2 year9Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).100 to 2 year	0 Marks	0	If No		10	QCR (Quality control review)rating from	5
6and financial services and conducting similar assignments with any department/ project of Sindh Govt.10assignments107No of chartered Accountant with the Firm101 No07Team Leader (C.V.must be attached) a) Experience100 to 5year08D having experience of volume of audited Accounts.100 to 5year09Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).100 to 2 year09Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).100 to 2 year0	10 Marks	10					
project of Sindh Govt.Above 5 assignments107No of chartered Accountant with the Firm101 No02 Nos62 Nos6above 2 Nos100 to 5 year0a) Experience100 to 5 year0b) having experience of volume of audited Accounts.10Below 1 billion04101010101056101010109Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).10103 to 6 year9Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).10103 to 6 year	0 Marks	0			10	and financial services and conducting	6
7Firm102 Nos6above 2 Nos10above 2 Nos10a) Experience100 to 5 year0b) having experience of volume of audited Accounts.10Below 1 billion0101010Below 1 billion0410101010109Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).10103 to 6 year9Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).10103 to 6 year	10 Marks	10	Above 5 assignments			<b>U U U</b>	
Firm2 Nos6above 2 Nos10above 2 Nos10a) Experience100 to 5 year0b) having experience of volume of audited Accounts.10Below 1 billion0b) having experience of volume of audited Accounts.1010Below 1 billion09Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).10103 to 6 year6	0 Marks	0	1 No		10		7
Team Leader (C.V.must be attached) a) Experience100 to 5year 6 to7 year08b) having experience of volume of audited Accounts.1010Below 1 billion 1 billion to 4 billion09Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).10101010	6 Marks	6	2 Nos				1
a) Experience   10   6 to7 year   6     8   b) having experience of volume of audited Accounts.   10   10   Below 1 billion   0     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).   10   10   0 to 2 year   0     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).   10   10   3 to 6 year   6	10 Marks	10	above 2 Nos				
a) Experience   6 to7 year   6     8   Above 7 years   10     b) having experience of volume of audited Accounts.   10   Below 1 billion   0     10   1 billion to 4 billion   6   0   0     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached)   10   0   0 to 2 year   0     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached)   10   3 to 6 year   6     9   Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached)   10   10   3 to 6 year   6     10   Above 6 years   10   10   10   10   10	0 Marks	0	0 to 5year		10		
b) having experience of volume of audited Accounts.10Below 1 billion 0 1 billion to 4 billion0 0 6 69Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).101010	6 Marks						8
Accounts.101 billion to 4 billion9Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) (Experience with the firm).10103 to 6 year Above 6 years		10			10		
9 Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) 10 10 10   9 Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached) 10 10 3 to 6 year 6 Above 6 years		0					
9Key Personnel (Minimum 6 Nos Graduate) (C.V must be attached)100 to 2 year 00 3 to 6 year0 69(Experience with the firm).*101010	6 Marks	6					
9   Graduate) (C.V must be attached)   10   3 to 6 year   6     (Experience with the firm).   *   10   10   10		10					
(Experience with the firm). *	0 Marks	-			10		9
	6 Marks	-			10		
Total Mawka 100	10 Marks	10	Above 6 years			(Experience with the firm).	
Total Warks 100		-			100	Total Marks	

1. The company will be considered disqualified from the very outset, if not registered under applicable sales tax laws.

2. Attachment of relevant evidence in each above requisite is mandatory. In case of nonprovision of evidence in any of the requisite, no marks will be awarded.

3. Acquiring of 70% marks of the total score will make the Bidder qualify for participation.

4. The bidder will be considered disqualified during evaluation process if:-

- a. If found blacklisted by SPPRA.
- b. If reported unsatisfactory performance by any other procuring agency in the past.

Sindh Insurance Limited Bidding Document for Appointment of External Auditor of UAIS

# 6. TECHNICAL PROPOSAL

# **CRITERIA (TECHNICAL)**

- a. Auditing Firm (Chartered Accountant) standing in Category "A" of approved auditors and panel of auditors maintained by SECP.
- b. SECP's "A" rated Audit Firms are eligible for evaluation of Financial Proposal.

#### C. POTENTIAL CONFLICTS & LITIGATIONS

- Details of all pending litigation, if any, should be provided; and
- Details of any past conviction and pending litigation against firm, partners, directors etc., if any, and areas of possible conflict of interest may also be indicated.
  - Provide details if blacklisted by any Government, Semi-Government and autonomous body.
  - Other issues which may affect your ability to execute the assignment.

# 7. FINANCIAL PROPOSAL

The Financial Proposal should stipulate the fees and out of pocket expenses to be claimed for the Assignment by each task/certification, the stages upon which these will be payable and be prepared using the Format given in "Annexure A". Additional pages may be added if required (all proposal should be exclusive of taxes)

Least Cost Selection (LCS) Method shall be applied & the bid found to be the lowest evaluated shall be accepted.

Failure to prepare and submit the Financial Proposal as stipulated above or any modifications thereto shall mean immediate disqualification.

# 8. AWARD OF CONTRACT

# 8.1 Award of Contract

# 8.1.1 Award Criteria

SIL will award the contract to the successful Chartered Accountancy firm, whose bid has been determined to be substantially responsive and has been determined to be the best evaluated proposal, provided further that the Chartered Accountancy firm is determined to be qualified to perform the contract satisfactorily.

# 8.1.2 SIL's Right to accept any Proposal and to reject any or all Proposals

SIL has the right to reject all/any bid at any time prior to the award of Contract subject to Sindh Public Procurement Rules 2010(Amended-2013) (as amended from time to time), without thereby incurring any liability to the Interested Parties.

# 8.1.3 Notification of Award

Prior to the expiration of the period of validity of bid, SIL will notify to the successful Chartered Accountancy firm in writing by letter or by e-mail confirming that their bid has been accepted.

The notification of award will constitute the formation of the Contract.

# **8.1.4 Signing of Contract**

Within 5 Days from the date of notification of the award, the successful Chartered Accountancy firm shall furnish to SIL particulars of the person(s) who would sign the contract on behalf of the firm along with an original power of attorney executed in favor of such person.

The Contract shall be signed by the parties at the Head Office of SIL located on the 1<sup>st</sup> Floor, Imperial Court Building, Dr. Zia Uddin Ahmed Road, Karachi within 10 Days of award of contract.

# 8.1.5 General Conditions of Contract

Refer to Section 9.1 for General Conditions of Contract.

# 8.1.6 Special Conditions of Contract

Section 9.15.7 defines Special Conditions of Contract.

# **8.1.7 Intellectual Property Rights**

(1) All documents, reports, designs, research work and all deliverables prepared by the External Auditors shall become and remain the property of the procuring agency;

(1) Any restrictions on the future use of these documents and software by the External auditors shall be specified in the conditions of the contract.

# 8.1.8 Professional Liability of (CA) firm

(1) The Chartered Accountancy firm selected and awarded a contract shall be liable for consequences of omissions or commissions on his or their part. The extent of liability of the Chartered Accountancy firm shall be incorporated in the contract, and in no case, shall be less than the remuneration, excluding out of pocket expenses, nor shall the liability exceed twice the amount of remuneration;

(2) The procuring agency may demand insurance on part of the Chartered Accountancy firm to cover its liability, as stated above, necessary costs of which shall be borne by the External Auditors;

(3) The CA Firms shall be liable for all losses or damages suffered by the procuring agency on account of any misconduct by the External Auditors in performing these services.

# 8.1.9 Redressal of Grievances & Settlement of Disputes

Any Interested Party being aggrieved by any act or decision of SIL during procurement proceedings may lodge a written complaint with the SIL's Committee for Complaint Redressal which will be handled under Section 31 of The Sindh Public Procurement Rules, 2010(Amended-2013) (i.e. SPPRA).

# 8.1.10 – Other Applicable Rules

The process of procurement of the services under this document will be governed by The Sindh Public Procurement Act 2009 and the Sindh Public Procurement Rules 2010(Amended-2013) whether or not expressly mentioned herein.

# 9. CONDITIONS OF CONTRACT

# 9.1 Definitions

In this Contract, the following terms shall be interpreted as indicated:

"Applicable Law" means the Sindh Public Procurement Act 2009 and the Sindh Public Procurement Rules 2010(Amended-2013)(Amended 2013).

"Procuring Agency" or "PA" means Sindh Insurance Limited.

"Contract" means the Contract signed by the Parties and all the attached documents listed in it and includes the General Conditions (GC) and Special Conditions (SC).

"Contract Price" means the price to be paid for the performance of the Services.

"Effective Date" means the date on which this Contract comes into force.

"GC" mean these General Conditions of Contract.

"Currency" means Pak Rupees.

"Member" means any of the entities that make up the joint venture/consortium/association, and "Members" means all these entities.

"Party" means the PA, as the case may be, and "Parties" means both of them.

"Personnel" means person(s) hired by the External auditors and assigned to the performance of Services or any part thereof.

"Services" means the services to be performed by the External Auditors pursuant to this Contract, as described in the scope of services.

"In writing" means communicated in written form with proof of receipt.

# 9.2 Law Governing Contract

This Contract, its meaning and interpretation, and the relation between the Parties shall be governed by the laws of the Islamic Republic of Pakistan.

# 9.3 Notice

Any notice, request or consent required or permitted to be given or made pursuant to this Contract shall be in writing. Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent to such Party at the address specified in the Contract.

A Party may change its address for notice hereunder by giving the other Party notice in writing of such change to the address specified in the Contract.

# 9.4 Authorized Representative

Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by SIL or the selected Chartered Accountancy firm may be taken or executed by their authorized officials. 12

# 9.5 Taxes and Duties

The appointed Chartered Accountancy firm shall pay such direct or indirect taxes, duties, fees, and other impositions levied under the Applicable Law, the amount of which is deemed to have been included in the Contract Price.

# 9.6 Effectiveness of Contract

This Contract shall come into effect on the date the Contract is signed by both Parties. The date the Contract comes into effect is defined as the Effective Date.

# 9.7 Expiration of Contract

Unless terminated earlier pursuant to section 9.12.1 hereof, this Contract shall expire at the end of such time period after the Effective Date as specified in the Contract.

# 9.8 Modifications or Variations

Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties. However, each Party shall give due consideration to any proposals for modification or variation made by the other Party.

# 9.9 Force Majeure

The failure on the part of the parties to perform their obligation under the contract will not be considered a default if such failure is the result of natural calamities, disasters and circumstances beyond the control of the parties.

# 9.10 No Breach of Contract

The failure of a Party to fulfill any of its obligations under the contract shall not be considered to be a breach of, or default under this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract, and (b) has informed the other Party as soon as possible about the occurrence of such an event.

# 9.11 Extension of Time

Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.

# 9.12 Termination

# 9.12.1 Termination by SIL

SIL may terminate this Contract in case of the occurrence of any of the events specified in sub-sections (a) through (d) below by giving a written notice of termination to the appointed Chartered Accountancy firm not less than fifteen (15) days' and in the case of the event referred to in (e) below, a notice of not less than fifteen (15) days.

a. If the appointed Chartered Accountancy firm does not remedy the failure in the performance of its obligations under the Contract, within fifteen (15) days after being notified or within any further period as the SIL may have subsequently approved in writing;

- b. If the appointed Chartered Accountancy firm becomes insolvent or bankrupt;
- c. If the appointed Chartered Accountancy firm, in the judgment of SIL has engaged incorrupt or fraudulent practices in competing for or in executing the Contract;
- d. If, as the result of Force Majeure, the appointed Chartered Accountancy firm is unable to perform a material portion of the Services for a period of not less than thirty (30) days; and
- e. If the SIL, in its sole discretion and for any reason whatsoever, decides to terminate this Contract.

#### 9.12.2 Termination by the (CA) firm

The appointed Chartered Accountancy firm may terminate this Contract, by give a written notice to SIL of not less than thirty (30) days', such notice to be given after the occurrence of any of the events specified below:

- a. If SIL fails to pay any money due to the appointed Chartered Accountancy firm pursuant to this Contract without appointed Chartered Accountancy firm's fault.
- b. If, as the result of Force Majeure, the Auditor is unable to perform a material portion of the Services for a period of not less than thirty (30) days.

#### 9.13 Payment upon Termination

Upon termination of this Contract pursuant to sections 9.12.1 or 9.12.2, SIL shall make the following payments to the appointed Chartered Accountancy firm:

- a. Payment for Services satisfactorily performed prior to the effective date of termination;
- b. Except in the case of termination pursuant to paragraphs (a) through (c) of section 9.12.1, reimbursement of any reasonable cost incidental to the prompt and orderly termination of the Contract.

#### 9.14 Good Faith

The Parties undertake to act in good faith with respect to each other's rights under this Contract and to adopt all reasonable measures to ensure the realization of the objectives of this Contract.

#### **9.15** Settlement of Disputes

#### 9.15.1 Amicable Settlement

The Parties agree that the avoidance or early resolution of disputes is crucial for a smooth execution of the Contract and the success of the assignment. The Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Contract or its interpretation.

# 9.15.2 Arbitration

If SIL and the Auditor fail to amicably settle any dispute arising out of or in connection with the Contract within ten (10) days of commencement of such informal negotiations, the dispute shall be referred to arbitration of two arbitrators, one to be appointed by each party, in accordance with the Arbitration Act, 1940. Venue of arbitration shall be Karachi, Pakistan and proceedings of arbitration shall be conducted in English.

# 9.15.3 Data Ownership

The data related to the Assignment including that in the Computer System in use shall at all times remain the exclusive property of SIL. The External Auditor is hereby required to transfer all necessary passwords, access codes or other information required for full access to the data to SIL upon successful completion of the Transaction.

# 9.15.4 Obligations of the external auditor

The External auditors shall perform the Assignment and carry out their obligations hereunder with due diligence, efficiency and economy, in accordance with International Standards on Auditing, and other applicable regulations, standards etc,.

# 9.15.5 Conflict of Interest

The External auditors shall hold SIL's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.

# 9.15.6 Confidentiality

Except with the prior written consent of SIL and / or required under Law, the External auditors and its Personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the Services, nor shall the External auditors and its Personnel make public the recommendations formulated in the course of, or as a result of the Assignment.

# 9.15.7 Special Conditions of Contract

Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, the provisions herein shall prevail over those in the General Conditions of Contract.

# 9.15.8 Payment

The payment to be made to the External audit firm under this Contract shall be made in accordance with the payment schedule as shall be agreed between SIL and the auditor. SIL will effect payment within 30 days on satisfactory completion of the Assignment, upon submitting the invoice under above conditions.

# 9.15.9 - Price

Schedule of fees, commission and charges shall be the amount to be entered in the Contract as quoted and agreed based on the Financial Proposal submitted by the successful Chartered Accountancy firm.

#### Annexure A

#### Please quote fee charges as per the given detail:

Sindh Insurance Limited, UAIS' Account

S NO	Services Required	Period	Charges Excluding Tax		
01		01-10-2016 to 30-06-2017(09 months)			
02	Audit Services Required As per TORs	01-07-2017 to 30-06-2018(12 months)			
03	1 I	01-07-2018 to 30-06-2019(12 months)			
	Total				

#### Note:

Audit services can be extended for next two years in accordance with SPPRA rules, subject to mutual consent on the same terms & conditions.

Actual out of pocket Expenses maximum upto 5% of Annual Audit Fee will be allowed.

Signature (Authorized Representative(s) of (CA) firm

Full Name

Designation

Name(s) & Stamp(s) of (CA) firms

#### Notes:

Total charges will be considered for Bid evaluation purposes

• All quotes should be exclusive of all applicable taxes, levies, duties etc. as applicable in Pakistan.

- In the event of termination due to whatsoever reason, only the Fee applicable to the relevant stage specified above, will be paid by SIL.
- No conditional bids shall be accepted.

<sup>•</sup> Calculation of bid security. 2% of the Total Amount will be submitted with the tender document as bid security in The shape of Pay Order/Demand Draft /Bank Guarantee in favor of Sindh Insurance Ltd.

#### Annexure "B"

#### **Bid Form**

Dated: \_\_\_\_\_, 201\_\_\_

To, Chief Financial Officer SINDH INSURANCE LTD Head Office Karachi.

Dear Sir(s),

Having examined the bidding documents, the receipt of which is hereby duly acknowledged, we, the undersigned, offer, in conformity with the said bidding documents for the sum of currency\_\_\_\_\_ [total bid amount in words and figures].

We undertake, if our Bid is accepted, to provide External Auditing and related services, that will be in accordance with the terms defined in the proposal and /or contract.

If our Bid is accepted, we will obtain the Bank Guarantee/Pay order in a sum equivalent to two percent (2%) of the Contract Price for the due performance of the Contract, in the form prescribed by SIL.

We agree to abide by this Bid for a period of ninety (90) days from the date fixed for Bid Opening and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

Until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid and to contract execution if we are awarded the contract, are listed below:

Name & Address of CA Firm

#### **Amount and Currency**

#### (If none, State none)

We understand that you are not bound to accept the lowest or any bid you may receive.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 201\_\_.

[Signature] [In the Capacity of]

Duly authorized to sign Bid for and on behalf of \_\_\_\_\_

#### **Bid Security Form**

Whereas [name of the Bidder] has submitted its bid dated [date of submission of bid] for

\_·

KNOW ALL PEOPLE by these presents that WE [Name of the Firm][Name of Country], having our registered office at [Address of the Firm] (hereinafter called "Seller"), are bound unto SIL (hereinafter called "the Purchaser") in the sum of for which payment well and truly to be made to the said Purchaser, the "Seller" binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said firm this \_\_\_\_\_ day of \_\_\_\_ 201\_\_\_.

THE CONDITIONS of this obligation are:

- 1. If the Bidder withdraw its Bid during the period of bid validity specified by the Bidder on the Bid Form; or
- 2. If the Bidder, having been notified of the acceptance of its Bid by the SIL during the period of bid validity:
  - (i) fails or refuses to execute the Contract, if required; or
  - (ii) fails or refuses to furnish the performance security, in accordance with the Instructions to Bidders;

We undertake to pay to the Purchaser up to the above amount upon receipt of its written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This guarantee will remain in force up to and including twenty eight (28) days after the period of bid validity and any demand in respect thereof shall reach the SIL not later than the above date.

[Signature and Seal of the Firm]

#### Annexure "D"

#### **Performance Security Form**

To,

Chief Financial Officer SINDH INSURANCE LTD Karachi



WHEREAS [name of External Auditor] (hereinafter called "External Auditor") has undertaken, in pursuance of Contract No. \_\_\_\_ [reference number of the contract] dated \_\_\_\_ 201\_\_to \_\_\_\_ [details of task to be inserted here] (hereinafter called "the Contract").

AND WHEREAS we have agreed to give the guarantee as required pursuant to the bidding document and the contract:

THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the External auditor, up to a total of [amount of the guarantee in words and figures], and we undertake to pay you, upon your first written demand declaring the auditor to be in default under the Contract and without cavil or argument, any sum or sums within the limits of [amount of guarantee] as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the \_\_\_\_\_ day of \_\_\_\_\_201\_\_\_.

# Signature and Seal of the Guarantors

Name of the Company

Address

Date

#### Annexure "E"

# Schedule of Availability, Submission & Opening of Bids

Please refer to NIB/NIT hoisted on the websites of SPPRA & SIL for information on the subject matter.

#### Annexure "F"

#### **Non-Disclosure Agreement**

This Mutual Non-Disclosure Agreement ("Agreement") is made and entered into between Sindh Insurance Ltd, and [Supplier /Service Provider Name], individually referred to as a 'Party' and collectively referred to as the 'Parties'. The Parties wish to exchange Confidential Information (as defined below in Section 2) for the following purpose(s): a) to evaluate whether to enter into a contemplated consulting/business transaction; and b) if the Parties enter into an agreement related to such consulting/business transaction, to fulfill each Party's confidentiality obligations to the extent the terms set forth below are incorporated therein (the "Purpose").

The Parties have entered into this Agreement to protect the confidentiality of information in accordance with the following terms:

- 1. The Effective Date of this Agreement is \_\_\_\_\_ 201\_\_.
- 2. In connection with the Purpose, a Party may disclose certain information it considers confidential and/or proprietary ("Confidential Information") to the other Party including, but not limited to, tangible, intangible, visual, electronic, present, or future information such as:
  - (i) Trade secrets;
  - (ii) Financial information, including pricing;
  - (iii)Technical information, including research, development, procedures, algorithms, data, designs, and know-how;
  - (iv)Business information, including operations, planning, marketing interests, and products;
  - (v) The terms of any agreement entered into between the Parties and the discussions, negotiations and proposals related thereto; and

(vi)Information acquired during any facilities tours.

- 3. The Party receiving Confidential Information (a "Recipient") will only have a duty to protect Confidential Information disclosed to it by the other Party ("Discloser"):
  - (i) If it is clearly and conspicuously marked as "confidential" or with a similar designation;
  - (ii) If it is identified by the Discloser as confidential and/or proprietary before, during, or promptly after presentation or communication; or
  - (iii)If it is disclosed in a manner in which the Discloser reasonably communicated, or the Recipient should reasonably have understood under the circumstances, including without limitation those described in Section 2 above, that the disclosure should be treated as confidential, whether or not the specific designation "confidential" or any similar designation is used.

- 4. A Recipient will use the Confidential Information only for the Purpose described above. A Recipient will use the same degree of care, but no less than a reasonable degree of care, as the Recipient uses with respect to its own information of a similar nature to protect the Confidential Information and to prevent:
  - (i) Any use of Confidential Information in violation of this agreement; and/or
  - (ii) Communication of Confidential Information to any unauthorized third parties.
  - (iii) Confidential Information may only be disseminated to employees, directors, agents or third party recipient with a need to know and who have first signed an agreement with either of the Parties containing confidentiality provisions substantially similar to those set forth herein.
- 5. Each Party agrees that it shall not do the following, except with the advanced review and written approval of the other Party:
  - (i) Issue or release any articles, advertising, publicity or other matter relating to this Agreement (including the fact that a meeting or discussion has taken place between the Parties) or mentioning or implying the name of the other Party; or
  - (ii) Make copies of documents containing Confidential Information.
- 6. This Agreement imposes no obligation upon a Recipient with respect to Confidential Information that:
  - (i) Was known to the Recipient before receipt from the Discloser;
  - (ii) Is or becomes publicly available through no fault of the Recipient;
  - (iii) Is independently developed by the Recipient without a breach of this Agreement;
  - (iv) Is disclosed by the Recipient with the Discloser's prior written approval; or
  - (v) Is required to be disclosed by operation of law, court order or other governmental demand ("Process");

provided that (i) the Recipient shall immediately notify the Discloser of such Process; and (ii) the Recipient shall not produce or disclose Confidential Information in response to the Process unless the Discloser has: (a) requested protection from the legal or governmental authority requiring the Process and such request has been denied, (b) consented in writing to the production or disclosure of the Confidential Information in response to the Process, or (c) taken no action to protect its interest in the Confidential Information within 14 business days after receipt of notice from the Recipient of its obligation to produce or disclose Confidential Information in response to the Process.

EACH DISCLOSER WARRANTS THAT IT HAS THE RIGHT TO DISCLOSE ITS CONFIDENTIAL INFORMATION. NO OTHER WARRANTIES ARE MADE. ALL CONFIDENTIAL INFORMATION DISCLOSED HEREUNDER IS PROVIDED "AS IS".

Unless the Parties otherwise agree in writing, a Recipient's duty to protect Confidential Information expires [YEARS] from the date of disclosure. A Recipient, upon Discloser's written request, will promptly return all Confidential Information received from the Discloser, together with all copies, or certify in writing that all such Confidential Information and copies thereof have been destroyed. Regardless of whether the Confidential Information is returned or destroyed, the Recipient may retain an archival copy of the Discloser's Confidential Information in the possession of outside counsel of its own choosing for use solely in the event a dispute arises hereunder and only in connection with such dispute.

This Agreement imposes no obligation on a Party to exchange Confidential Information, proceed with any business opportunity, or purchase, sell, license and transfer or otherwise make use of any technology, services or products.

Each Party acknowledges that damages for improper disclosure of Confidential Information may be irreparable; therefore, the injured Party is entitled to seek equitable relief, including injunction and preliminary injunction, in addition to all other remedies available to it.

This Agreement does not create any agency or partnership relationship. This Agreement will not be assignable or transferable by Participant without the prior written consent of the other party.

This Agreement may be executed in two or more identical counterparts, each of which shall be deemed to be an original including original signature versions and any version transmitted via facsimile and all of which taken together shall be deemed to constitute the agreement when a duly authorized representative of each party has signed the counterpart.

This Agreement constitutes the entire agreement between the parties with respect to the subject matter hereof, and supersedes any prior oral or written agreements, and all contemporaneous oral communications. All additions or modifications to this Agreement must be made in writing and must be signed by the Parties. Any failure to enforce a provision of this Agreement shall not constitute a waiver thereof or of any other provision.

CDECIMEN

Sindh Insurance Limited	Firm/Company Name:
Registered Address:	Registered Address:
Name:	Name:
Signature:	Signature:
Title:	Title:
Date:	Date:

23