

<b>Bid Evaluation Report</b>	
<b>Supply &amp; Installation of Conventional Air Conditioners</b>	
Name of Procuring Agency	Sindh Insurance Ltd
Tender Ref no.	SIL/HO/ACs/2021
Method of Procurement	Single Stage One Envelope Bidding Procedure
Tender Description	Supply & Installation of Conventional Air Conditioners
Tender Published	SPPRA S.No. T00013-20-0004 Dated January 29th, 2021
Total Bid Document Sold	2
Total Bid Received	2
Bid Opening Date & Time	16th February, 2021 4:00Pm
No. of Bids Technically Qualified	2
Bids Rejected	Nil

	Company Name	Qualified/Disqualified in Technical / Eligibility Inspection	Cost of Bid Offered	Ranking In terms of Cost	Comparison With Estimated Cost (Rs. 1,200,000/-)	Reason for Acceptance/Rejection	Remarks
	1	2	3	4	5	6	7
1	M/s amisco	Eligible as per Eligibility Criteria	Rs. 1,028,000 /-	1	Rs. 472,000/- Below the Estimated Cost	1st lowest eligible bidder	Accepted
2	M/s M.M Corporation	Not Eligible as per Eligibility Criteria	Rs. 1,052,825 /-	2	Rs. 447,175/- Below the Estimated Cost	2nd lowest but not eligible bidder	-

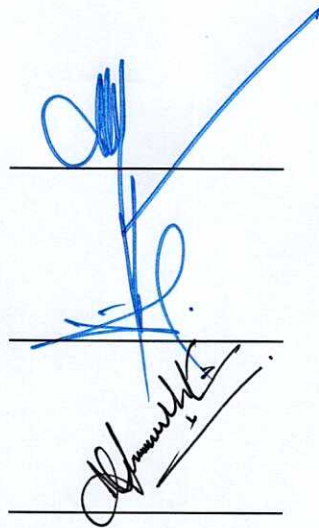
Accordingly going by the eligibility criteria in the tender document, M/s amisco stands as 1st Lowest Eligible Bidder

**Procurement Committee Members**

**Mr. Nadeem Akhter**  
Sindh Insurance Ltd  
(CFO & Company Secretary)  
Head of Procurement Committee

**Mr. M. Sarfaraz Awan**  
Senior Manager  
Member  
Sindh Insurance Ltd

**Mr. Muhammad Adnan Shakeel**  
AVP-II  
Asst. Manager Finance  
Sindh Modaraba



The image shows three handwritten signatures in blue ink, each written over a horizontal line. The signatures are: 1. A large, stylized signature at the top. 2. A signature in the middle. 3. A signature at the bottom, which appears to be 'Muhammad Adnan Shakeel'.

# Sindh Insurance Limited

## ATTENDANCE SHEET

### BID OPENING

Date:- 16/2/2021

### FOR SUPPLY & INSTALLATION OF CONVENTIONAL AIR CONDITIONERS

S NO.	Company Name	Name of Company Representative	Contact No.	Company Address
1	M/S AMISCO	Mr. Abbas	0333-3969652	
2	M/S MM Company	Mr. Abbas	0331-2452862	
3				

### Signature of Procurement Committee

Mr. Nadeem Akhter  
Head-Procurement Committee

Mr. M. Sarfaraz Awan  
Member:-

Mr. Muhammad Adnan Shakeel  
Independent Member

  
16  
16  
16

**MINUTES OF THE OPENING OF THE TENDER (TECHNICAL / FINANCIAL PHASE)**

TYPE OF PROCUREMENT ADMIN / IT / CONSULTANT / MEDIA

TENDER NAME SUPPLY & INSTALLATION OF CONVENTIONAL AIR CONDITIONERS

TYPE OF TENDER SINGLE STAGE-ONE ENVELOPE / SINGLE STAGE-TWO ENVELOPE / TWO STAGE-TWO ENVELOPE

OPENING DATE 16/2/2021

OPENING TIME 1600 Hours

ATTENDANCE MEMBER (PC)

Mr. Nadeem Akhter	<input checked="" type="checkbox"/>
Mr. M. Sarfaraz Awan	<input checked="" type="checkbox"/>
Mr. Muhammad Adnan Shakeel	<input checked="" type="checkbox"/>

ATTENDANCE (REPS. OF BIDDERS)	NAME	FIRM
	<u>M/S Anis Co</u>	<u>Mr. Abbas.</u>
	<u>M/S MM Corporation</u>	<u>Mr. Absar</u>
	_____	_____

TOTAL BIDS ACCEPTED FOR EVALUATION 02

TOTAL BIDS REJECTED —

REMARKS

M/S Anis Co acquired 70 Marks.  
M/S M.M Corporation got 68 Marks

PROCUREMENT COMMITTEE

Mr. Nadeem Akhter \_\_\_\_\_

Mr. M. Sarfaraz Awan \_\_\_\_\_

Mr. Muhammad Adnan Shakeel \_\_\_\_\_

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ATTENDANCE MEMBER (PC)

Mr. Nadeem Akhter  
Mr. M.Sarfraz Awan  
Mr. Muhammad Adnan Shakeel



ATTENDANCE (REPS. OF BIDDERS)	NAME	FIRM
	<u>Mr. Abbas</u>	<u>M/S AMISCO</u>
	<u>Mr. Absar</u>	<u>M/S MM Compositi</u>
	<u>-</u>	<u>-</u>

TOTAL BIDS ACCEPTED FOR EVALUATION 02

TOTAL BIDS REJECTED -

REMARKS M/S Amisco offered lowest bid-

PROCUREMENT COMMITTEE

Mr. Nadeem Akhter \_\_\_\_\_

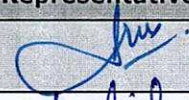
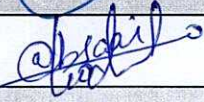
Mr. M. Sarfraz Awan \_\_\_\_\_

Mr. Muhammad Adnan Shakeel \_\_\_\_\_

**OPENING OF BIDS  
FINANCIAL PROPOSALS**

For Supply & Installation of Conventional Air Conditioners

Dated: 16/02/2021

S.no	Company Name	Total	Signature of Company Representative	Remarks
1	AMISCO	1,028,000/-		
2	MM COMPANY	1,052,825/-		
4				
5				

**Procurement Committee Memebers**

1 Mr. Nadeem Akhter

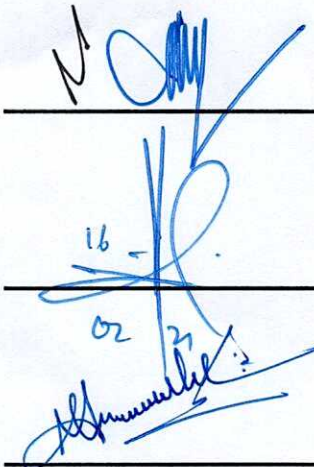
Sindh Insurance Ltd  
CFO & Company Secretary  
Chairman

2 Mr. M.Sarfraz Awan

Sindh Insurance Ltd  
Senior Manager  
Member

3 Mr. Muhammad Adnan Shakeel

Sindh Mdaraba  
Asst.Manager Finance(AVP-II)  
Independent Member



M/S.SINDH INSURANCE  
KARACHI PAKISTAN

DATE : 15-02-2021

SUBJECT: YOUR TENDER NO. SIL/HO/Acs/2021 FOR SUPPLY AND INSTALLATION OF CONVENTIONAL AIR CONDITIONERS DUE ON 16-02-2021 AT: 03:00 PM

DEAR SIR,

WE SUBMIT OUR OFFER AS FOLLOW:-

01) QTY 01	HAIER SPLIT AC 1 TON , CONVENTIONAL TYPE MODEL NO. HSU12LT WITH INSTALLATION UPTO 10 FEET AS DESCRIBED IN ATTACHED LEAFLET	@ RS. 52,991.45 EACH ADD 17% G.S.T 9,008.55 TOTAL AMOUNT <u>62,000.00</u> EACH	62,000.00
02) QTY 07	HAIER SPLIT AC 1.5 TON , CONVENTIONAL TYPE MODEL NO. HSU18LT WITH INSTALLATION UPTO 10 FEET AS DESCRIBED IN ATTACHED LEAFLET	@ RS. 63,247.86 EACH ADD 17% G.S.T 10,752.14 TOTAL AMOUNT <u>74,000.00</u> EACH	518,000.00
03) QTY 04	HAIER SPLIT AC 2 TON , CONVENTIONAL TYPE MODEL NO. HSU24LT WITH INSTALLATION UPTO 10 FEET AS DESCRIBED IN ATTACHED LEAFLET	@ RS. 95,726.50 EACH ADD 17% G.S.T 16,273.50 TOTAL AMOUNT <u>112,000.00</u> EACH	448,000.00
<b>TOTAL AMOUNT</b>			<b>1,028,000.00</b>

WARRANTY: 05 YEARS COMPRESSOR 01 YEAR OTHER PARTS.

EXTRA WORK IF REQUIRED FOR SPLIT AC :-

A) EXTRA COPPER PIPE @ RS. 700.00 PER RFT + G.S.T

16  
02/21



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Domestic & Industrial  
Vacuum Cleaners  
Hand & Hair Dryers



**SAMSUNG**



Your Better Choice  
Commercial - Industrial  
Vacuum Cleaners

# Amisco

1, King's Court, Abdullah Haroon Road, Saddar KARACHI-74400 (Pakistan)

FAX : 92-21 - 32728137 Phones : 32728454 - 32728477

E-mail : sales@amisco.net Web: www.amisco.net

GST No. : 12-20-9999-790-28 NTN: 0861210-2

PRICE : NETT FOR KARACHI  
DELIVERY : 01-02 WEEKS FROM THE DATE OF YOUR CONFIRM ORDER  
G.S.T. RGN NO : 12-20-9999-790-28  
N.T.N NO : 0861210-2  
VALIDITY : 90 DAYS THEREAFTER SUBJECT TO CONFIRMATION  
EARNEST MONEY : ENLCOSED BANKER'S CHEQUE NO.BC08544216 DATED. 15-02-2021 OF RS.22,000/-  
AS 2% EARNEST MONEY DRAWN ON BANK AL HABIB LTD KARACHI.

WE HOPE OUR ABOVE OFFER WILL MEET YOUR APPROVAL AND ASSURING OF  
OUR BEST ATTENTION AT ALL TIMES.

THANKING YOU  
YOUR'S FAITHFULLY  
FOR AMISCO,

  
ABBAS ALI

THANKING YOU  
YOUR'S FAITHFULLY  
FOR AMISCO,

  
ZOHAIR SAYANI





**AIPHONE**  
Inter Communication

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Hand & Hair Dryers

**MBM**  
Commercial Kitchen Equipments

**NTF**  
NTF Ice Maker

**DAIKIN**

**GREE**

**SAMSUNG**



Your Better Choice  
Commercial - Industrial  
Vacuum Cleaners

**4 FINANCIAL PROPOSAL****PRICE SCHEDULE**

(Applicable for the year 2021)

Name of Bidder Amisco

S. No.	Description	Rate Per Unit	Approximate quantity required	Amount
1.	Conventional Air – Conditioner 1 Ton	62000/-	01	62000/-
2.	Conventional Air – Conditioner 1.5 Ton	74000/-	07	518000/-
3.	Conventional Air-Conditioner 2 Tons	112000/-	04	448,000/-
<b>*Grand Total Amount</b>				<b>1,028,000/-</b>

**\*Grand Total:**

This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note 7. below)

**Note**

- The cost which will valid for one year (no conditions attached) must include all applicable taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- No advance payment for the Supply & Installation of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- Calculation of bid security.** 2% of the \*(Grand Total Amount) will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Insurance Ltd.
- In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
- Delivery Period:** A prior notice of 10 days will be given for the supply/installation of requisite and it will be expected within 05 days of issue of the purchase order, the said supplies/installation will be made available at the site.
- If the item is not provided/installed after 10 days of issuance of Purchase Order, a fine of Rs.500/-per day will be deducted from the bill.
- Lowest Evaluated Bidder is going to be the criteria for award of contract rather than considering the lowest bid offered, encompassing the lowest whole sum cost which the Procuring Agency has to pay for the services/items during contract period. SPPRA Rule 49 may please be referred. The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
- In case it is revealed at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee
- Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
- All conditions in the contract agreement attached as Annexure G are part of this tender document.





**SINDH INSURANCE LIMITED****Tender for supply and installation of conventional air conditioners****Tender No: SIL/HO/ACs/2021**Tender Opening  
Date & Time  
16-02-2021  
At  
04:00 pm

SNO	Description	Rate Per Unit	Approximately Quantity Required	Amount
1	Conventional Air Conditioner 1.0 Ton 12000 BTU/Hr, Rotary Compressor Brand: Orient/Haier	62100	01	62100
2	Conventional Air Conditioner 1.5 Ton 18000 BTU/Hr, Rotary Compressor Brand: Orient/Haier	76475	07	535325
3	Conventional Air Conditioner 2.0 Ton 24000 BTU/Hr, Rotary Compressor Brand: Orient/Haier	113850	04	455400
<b>Grand Total Amount in Figures</b>				<b>1052825</b>
<b>Grand Total Amount in Words</b>				<b>One Million Fifty Two Thousand Eight Hundred Twenty Five</b>
<b>Earnest Money Pay-order 2% Amount</b>				<b>25000</b>
<b>Pay-order NO</b>				<b>08325802</b>
<b>Pay-order Date</b>				<b>16-02-2021</b>
<b>Bank Name</b>				<b>Bank Al Habib</b>

**NOTE: Installation includes standard installation of 10RFT. Additional Installation charges will be charged as per actual @ RS:600 Per RFT other than standard installation.**

**Brochure Attached.**

Absaar Godil

Asst: Manager Sales

.0331-2452862



16-02-21  
Signature



**A-13, Al-Hilal Society, Opp.Askari Park K.D.A Scheme No.7, Karachi**  
**Phone No.021-34923200-01-02 , Fax No.021-34923204**  
**URL : [www.mmc.biz.pk](http://www.mmc.biz.pk) , Email : [info@mmc.biz.pk](mailto:info@mmc.biz.pk)**

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(Applicable for the year 2021)

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S. No.	Description	Rate Per Unit	Approximate quantity required	Amount
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3.	Conventional Air-Conditioner 2 Tons	113850	04	455400
<b>*Grand Total Amount</b>				<b>1052825</b>

Orient/Haier  
Orient/Haier  
Orient/Haier**\*Grand Total:**

*Note: Installation Includes standard installation of 10 RFT. Additional Installation charges will be charged as per actual @ Rs: 600/RFT.*

This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder

will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note 7. below)

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- All conditions in the contract agreement attached as Annexure G are part of this tender document.



## Bidders Evaluation for Supply & Installation of Conventional Air Conditioners

S. No.	Descriptions	Total Marks	Marks Obtained M/s amisco	Marks Obtained M/s M.M Corporation	Remarks
1	Firm's Status	10	-	-	Public / Private Ltd.
		5	5	-	Partnership Firm
		3	-	3	Proprietorship
2	Years in business in the requisite field	20	20	20	10 years and above
		10	-	-	5 years and above
		5	-	-	3 years and above
3	Corporate entities presently on Cliental List for Supply & Installation relevant items having the same specification has been offered in the tender	20	20	20	10 and above
		10	-	-	5 and above
4	Average Yearly Turn Over in Last 3 Years	20	20	20	On an average of 20 M and above per year
		10	-	-	On an average of 10 M and above per year
5	Numbers of sales and servicing offices in Pakistan	20	-	-	6 and above
		10	-	-	4 and above
6	Number of ware houses in Pakistan	10	-	-	5 and above
		5	5	5	2 and above
<b>Total Marks</b>		<b>100</b>	<b>70 Eligible</b>	<b>68 Not Eligible</b>	

Mr. Nadeem Akhter  
Chairman

Mr. M. Sarfaraz Awan  
Member

Mr. M. Adnan Shakeel  
External Member

The image shows three handwritten signatures in blue ink, each placed over a horizontal line. The signatures are stylized and appear to be the names of the individuals listed in the text blocks: Mr. Nadeem Akhter, Mr. M. Sarfaraz Awan, and Mr. M. Adnan Shakeel.